



Team Telecom, LLC is a certified SBA 8(a) minority owned business based in NC, providing telecom product solutions and value-added services across the nation since 2005. With 19 years of experience each in the telecom industry, owners Laura Gist and Michelle Hibbett have developed a reputation for rapid turnaround, reliable products, and excellent customer service leading to lasting relationships. **Our success depends on yours, and that's why at Team Telecom we strive to meet and exceed our customers' expectations for short lead times, best buys, and responsiveness.** For that reason, you will always reach a team member directly when you call us for quotes, orders and support.

Contact Team Telecom today to score a winning combination of service, quality, and value.

- Quote turnaround 1 hour
- On-time delivery
- Top of the line customer service

888.305.4772

lgist@teamtelecom.net or mhibbett@teamtelecom.net

220 North Main Street, Lexington, NC 27292

PRODUCT SOLUTIONS

Antennas
Cabling
Carrier Class Network Equipment
Cellular Backhaul
Demarcation Devices
Ethernet
Fiber (cables, enclosures, splitters, SFP's, pedestals)

Fiber Transport Equipment
Hardware
Media Converters
Microwave (licensed & unlicensed)
Mobile Cell Towers
Multiplexers
Power Protection
Remote Alarm Monitoring

Routers
Security
Switches (Layer 2 &3)
T1/E1
Unified Communications
VoIP
WDM/CWDM/DWDM
Wireless Network Equipment

PARTNERS

3M	DMSI	GarrettCom	MRV	Telco Systems
ADTRAN	Draka	Great Lakes	Newton	Transition Networks
Aerohive	Eldon	Haliplex	Omnitron	Trimm
B-Line	Eltek Valere	ILSINTECH	Optellios	Ubiquiti
Charles Industries	Encore Networks	Innoband	Overture Networks	Zhone
CXR Larus	EnerSys	Leviton	Purcell	
DAMAC	Extreme Networks	Loop Telecom	Solid Technologies	
Dantel	FiberFab	Major Power	Sterlite	
Dell Force10 Networks	FibroLAN	Mobotix	Sycamore	

CORE CAPABILITIES

Inventory Management	Equipment Rack & Stack	Custom Fiber Assemblies
Pre-sales Engineering	Consignment Programs	24/7 Emergency
Equipment Kitting	Installations	Response

NAICS (primary):	NAICS (secondary):		
541519	237130	334210*	335999*
423430	237210	334220*	423690
423610	238210	334290	517110
335931	238290	334417	517210
335921	331422*	334419	517310

* Based on 13 CFR 121.406 codes with asterisks listed above are on the U.S. Small Business waiver list

PAST PERFORMANCES

NWWR4000-12-04681, DOC/NOAA/EAD, *Bob Brauch*, 816-268-3150
 H0311-P-0028, U.S. Marine Corps, *Tommy Monroe*, 703-432-2928
 EP4795780, Crime Control & Public Safety/North Carolina Hwy Patrol, *Robin Oldham-Nelson*, 919-661-3128
 P120146, University of NC Center for Public Television, *Henry Morrow*, 919-549-7269
 DTFASO-07-P-00843, FAA Southern Region ANI-370, *Eddie Wright*, 404-305-5760
 AOERO051, Federal Bureau of Investigation (BAE), *Montie McMorris*, 703-985-3609
 119110083, NASA (VT Griffin Services), *Paul Acuna*, 757-824-1572
 451192, Tennessee Valley Authority (TVA), *David Essex*, 423-751-2056
 08ESM384817, IRS (General Dynamics), *Glenda Walker*, 575-356-4593

SBA Program Data: Entered 8(a) program June 27, 2012
Program Expiration: June 27, 2021
SBA BOS: Daniel Lucero, US SBA NC District Office, 6302 Fairview Rd. #300, Charlotte, NC 28210
 704 344-6396 (ph); 202 481-2995 (fax)

Small Business Certifications:
 SB, SDB, 8(a), EDWOSB, WBENC, MBE, NC HUB

Cage# 4XX31